

646-656

Cisco

Wide Area Application Services for Account Managers

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Question: 1

In which two ways does data center and branch consolidation increase ROI?
(Choose two.)

- A. faster application deployment
- B. reduced IT overhead
- C. reduced business applications
- D. no need for data protection compliance
- E. limited access to centralized applications

Answer: A, B

Question: 2

Which of these is a facet of Cisco WAAS transparency?

- A. server transparency
- B. linecard transparency
- C. client transparency
- D. appliance transparency

Answer: C

Question: 3

Which decision maker influences the most buying decisions as it pertains to performance and security?

- A. director IT
- B. applications manager
- C. network operations manager
- D. storage administrator

Answer: A

Question: 4

How could you position Cisco ACE as a solution for customers who are expanding their data centers?

- A. Virtual partitions enable data center upgrade solutions for 4, 8, or 16 Gb/s of throughput.
- B. Virtual partitions enable proxy server deployment, reducing the time to market for customer solutions.
- C. Virtual partitions enable new load-balanced services without the need for additional hardware.
- D. Virtual partitions enable data center expansion using an end-to-end redundant solution of appliances.

Answer: C

Question: 5

What should your response be to a customer complaint that Cisco WAAS will require increased bandwidth?

- A. You are not carefully managing your bandwidth utilization, which can cost you even more.
- B. There are certain bandwidth constraints that Cisco WAAS can help you overcome.
- C. Cisco WAAS will reduce costs by reducing, deferring, or eliminating the need for WAN bandwidth upgrades.
- D. Bandwidth upgrades will only be required to deliver live video to the branch office.

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