

630-006

ISM

C.P.M. Module 2: Supply Environment

OfficialCerts.com is a reputable IT certification examination guide, study guides and audio exam provider. We ensure that you pass your 630-006 exam in first attempt and also get high scores to acquire ISM certification.

If you use OfficialCerts 630-006 Certification questions and answers, you will experience actual 630-006 exam questions/answers. We know exactly what is needed and have all the exam preparation material required to pass the exam. Our ISM exam prep covers over 95% of the questions and answers that may be appeared in your 630-006 exam. Every point from pass4sure 630-006 PDF, 630-006 review will help you take ISM 630-006 exam much easier and become ISM certified.

Here's what you can expect from the OfficialCerts ISM 630-006 course:

- * Up-to-Date ISM 630-006 questions as experienced in the real exam.*
- * 100% correct ISM 630-006 answers you simply can't find in other 630-006 courses.*
- * All of our tests are easy to download. Your file will be saved as a 630-006 PDF.*
- * ISM 630-006 brain dump free content featuring the real 630-006 test questions.*

ISM 630-006 certification exam is of core importance both in your Professional life and ISM certification path. With ISM certification you can get a good job easily in the market and get on your path for success. Professionals who passed ISM 630-006 exam training are an absolute favorite in the industry.

You will pass ISM 630-006 certification test and career opportunities will be open for you.

<http://janetdailey.com/?certs=exams.asp?examcode=630-006>



QUESTION 1

Which of the following approaches focuses on cooperative rather than adversarial relationships with suppliers?

- A. single sourcing
- B. cross-functional teams
- C. supply base management
- D. supplier partnerships

Answer: D

QUESTION 2

Which of the following BEST defines negotiations?

- A. reaching an agreement through discussion
- B. maximizing one's position over one's opponent
- C. reaching an agreement through competitive bidding
- D. ensuring that the terms and conditions of a contract are met

Answer: A

QUESTION 3

In a situation where the purchasing and production departments share responsibility for product fabrication, lead time for delivery of material, work schedules, and selection of sources of supply. Which responsibilities would be allocated to the production department? (Choose two.)

- A. product fabrication
- B. lead time for delivery of material
- C. work schedules
- D. selection of sources of supply

Answer: A, C

QUESTION 4

When developing a new product with a supplier, which of the following documents protects a company from information leaks?

- A. Copyright
- B. Patent
- C. Supplier partnership
- D. Confidentiality agreement

Answer: D

QUESTION 5

You work as a buyer at Certkiller .com. You are curious about the disadvantaged ownership of one of the companies that supply materials for Certkiller .com. When, if ever, can you ask the supplier for this information?

- A. At any time
- B. Only when the buyer is purposefully seeking a minority supplier
- C. Only when authorized by the courts
- D. At no time

Answer: A

QUESTION 6

If a purchasing manager is represented by buying an organization in a meeting with a governmental body. The manager could possibly embark in the following:

- A. explaining the organization's new MRP system
- B. promoting the business to other participants
- C. negotiating for the buying organization
- D. discussing the advantages and disadvantages of various types of contractual arrangements

Answer: C

QUESTION 7

Which of the following procedures for dealing with businesses that have social or economical disadvantages, if a purchasing manager considers: (Choose all that apply)

- A. That the staff of such businesses may have had limited exposure to technical contract language
- B. That exceptions may be needed to accommodate faster payment of invoices from such businesses
- C. That goods or services of lower than usual quality may be accepted from such businesses
- D. That such businesses may need information on the bidding process

Answer: A, C, D

QUESTION 8

Choose two of the following options that are usually amongst the functions of the material manager of? (Choose two)

- A. Stores and receiving
- B. Quality control
- C. Traffic management

D. Accounts payable

Answer: A, C

QUESTION 9

With regard to decision-making capability of cross-functional sourcing teams which of the following is TRUE?

- A. Better decisions than individuals.
- B. Quick decisions than individuals.
- C. Requiring the input of suppliers.
- D. Poor substitute for individual decisions.

Answer: A

QUESTION 10

Which software type is BEST applicable when using in the analysis of a competitive bid?

- A. Application
- B. Interface
- C. Scientific
- D. Operating system

Answer: A

QUESTION 11

You work as a buyer at Certkiller .com. A piece of capital equipment is designed and specified so as to force the purchasing department into a sole supplier situation. You still want to affect the procurement process. Which of the following support items from the sole supplier would you negotiate? (Choose all that apply)

- A. Technical documentation, including data sheets, performance specs, maintenance and operating manuals, supplier-furnished training programs, and full supplier documentation
- B. The initial provisioning of high-risk spare parts for start-up and a one-year period thereafter
- C. A promise to maintain equipment on an annual basis by the manufacturer or its authorized service agent
- D. A determination of whether equipment or services are taxable or tax-exempt

Answer: A, B, C

QUESTION 12

Which of the following phrases are used to refer to the receipt of a functional acknowledgment after sending a purchase order via EDI?

OfficialCerts.com Certification Exam Full Version Features;

- Verified answers researched by industry experts.
- Exams **updated** on regular basis.
- Questions, Answers are downloadable in **PDF** format.
- **No authorization** code required to open exam.
- **Portable** anywhere.
- 100% success **Guarantee**.
- **Fast**, helpful support 24x7.

View list of All exams we offer;

<http://www.officialcerts.com/allexams.asp>

To contact our Support;

<http://www.officialcerts.com/support.asp>

View FAQs

<http://www.officialcerts.com/faq.asp>

Download All Exams Samples

<http://www.officialcerts.com/samples.asp>

To purchase Full Version and updated exam;

<http://www.officialcerts.com/allexams.asp>



Shop now using **PayPal**



3COM	CompTIA	Filemaker	IBM	LPI	OMG	Sun
ADOBE	ComputerAssociates	Fortinet	IISFA	McAfee	Oracle	Sybase
APC	CWNP	Foundry	Intel	McData	PMI	Symantec
Apple	DELL	Fujitsu	ISACA	Microsoft	Polycom	TeraData
BEA	ECCouncil	GuidanceSoftware	ISC2	Mile2	RedHat	TIA
BICSI	EMC	HDI	ISEB	NetworkAppliance	Sair	Tibco
CheckPoint	Enterasys	Hitachi	ISM	Network-General	SASInstitute	TruSecure
Cisco	ExamExpress	HP	Juniper	Nokia	SCP	Veritas
Citrix	Exin	Huawei	Legato	Nortel	See-Beyond	Vmware
CIW	ExtremeNetworks	Hyperion	Lotus	Novell	Google	

You have made the
Right Choice

You are becoming member of most comprehensive, accurate, highest quality and lowest cost certification resource in the world.

